



DMB REALTY NETWORK™ LLC



Since its founding, DMB Realty Network has earned international acclaim as the leader in affluent residential real estate marketing and sales; representing top-caliber communities such as Silverleaf and DC Ranch in Scottsdale, AZ; Santaluz near Rancho Santa Fe, CA; and Artesana Rosewood Residences® in San Miguel de Allende, Gto., Mexico.

Other standout communities DMB Realty Network has served include Capella™ Pedregal in Cabo San Lucas, BCS, Mexico, as well as Tehama, Clint Eastwood's community in Carmel, CA.

JULIE M. KENT

Executive Vice President

DMB Realty Network

Julie works to enhance the brand image of DMBRN clients, outlining the company's standards for buyer-centric communications specializing in brokerage marketing tactics. Julie guides DMBRN's internal management teams through the strategy development process, drawing on her experience as a successful business owner and entrepreneur to spearhead the creative process and optimize luxury sales and marketing branding.

For more than 25 years, Julie owned and operated a broadcast TV production company, JMC Video & Film Productions, focusing on eMedia and state-of-the-art sales and marketing tools for HDTV and the Internet. Her clients included Fortune 500 companies and several internationally based firms, namely IBM, Disney, Toyota, Nissan, General Mills, St. John Knits, UPS, Alpha Beta, Duracell and Proctor and Gamble. Along the way Julie has also worked hand in hand with some of the golf industries icons including Gary Player, Jack Nicklaus and Rees Jones. As a leader in her field, Julie has been widely recognized for her accomplishments, receiving her industry's highest honors.

In addition to her outstanding achievements in visual arts, Julie has been lauded regionally and nationally as a businesswoman and entrepreneur, being listed among Entrepreneur magazine's "Top 40 U.S. Entrepreneurs under 40" in 1990 and "Most Promising Business Woman in Orange County" in 1989 and 1990 consecutively. In 1994, the International Television of Visual Arts recognized her for a marketing campaign she created for The Mark Taper Foundation, which generated substantial contributions for the nonprofit's cause. Julie has also served as a keynote speaker, drawing national attention for sharing her insights with women in business and entrepreneurs alike.

In the real estate industry, Julie has used her entrepreneurial savvy and visual arts expertise to help clients such as Shea Homes, The Irvine Company and DMB Associates tell their stories and grow their business through compelling and creative video, direct mail campaigns, broadcast productions, print and other marketing initiatives. Julie remains very involved in industry organizations. She also has a heart for the community and serves on several charity, service and academic boards.

Julie first began working with members of DMBRN in 2002, joining DMBRN as executive vice president in 2009.

About DMB Realty Network

DMB Realty Network is an international sales and marketing company specializing in providing solutions in the luxury residential real estate industry. Our services, designed to help clients shape their vision and accomplish their goals, have allowed us to successfully achieve \$3 Billion in luxury residential real estate sales in the past decade alone, in a diversity of markets and economic climates.

DMB Realty Network works with premier Communities to create, market and sell some of the most coveted residential properties throughout the United States, Canada, Latin America and the Caribbean.

We provide 360° solutions for realizing revenue goals, including the expertise, the tools and the team; decades of success have given our team the breadth of strategic expertise and depth of tactical experience to lead Buyers to Great Places.

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