



DMB REALTY NETWORK™ LLC



Since its founding, DMB Realty Network has earned international acclaim as the leader in affluent residential real estate marketing and sales; representing top-caliber communities such as Silverleaf and DC Ranch in Scottsdale, AZ; Santaluz near Rancho Santa Fe, CA; and Artesana Rosewood Residences® in San Miguel de Allende, Gto., Mexico.

Other standout communities DMB Realty Network has served include Capella™ Pedregal in Cabo San Lucas, BCS, Mexico, as well as Tehama, Clint Eastwood's community in Carmel, CA.

BEN JENKINS

Vice President of Sales Development

DMB Realty Network

Ben leads DMB Realty Network's sales management engagements while continuing to expand the corporate brand into new client relationships with destination luxury communities in markets across North America. With years of front-line experience to pull from, Ben brings specialized sales training and strategic leadership to each client engagement, as well as an ability to evaluate new businesses that can benefit from DMBRN's time-tested sales enhancement tactics.

Since 1995, Ben has continually excelled in leading sales teams in various markets across the United States. His track record includes some of the most successful luxury resort properties in the country. Early in his career, he was the top sales executive for IMI Resort Sales, capturing over \$50 million in personal sales volume from 1997 to 2000. His experience of varying regional markets and product types has afforded him a macro view of the sales process that is second to none.

In 2001, Ben advanced his career by becoming vice president of sales and brokerage for Santaluz, a 3,800-acre community in Rancho Santa Fe, which was developed by DMB Associates in partnership with Taylor Woodrow Homes. During Ben's involvement, the San Diego-area community achieved more than \$260 million in custom home site sales and more than \$450 million new home sales in just three years. Santaluz made California real estate history by doubling the volume of all its competitors in San Diego County combined from 2001 to 2004.

After 12 successful years in the resort sales and marketing industry, Ben founded Lifestyle Property Solutions (LPS) in 2004. LPS quickly became one of the market leaders for master-planned developers, growing from \$18 million in sales its first year to over \$60 million per year in sales volume in subsequent years. Ben's position gave him the opportunity to hone his entrepreneurial and leadership skills, providing him with a depth of understanding and appreciation for developer clients' primary goals and objectives specific to their markets throughout North America. Ben joined DMBRN in 2010.

About DMB Realty Network

DMB Realty Network is an international sales and marketing company specializing in providing solutions in the luxury residential real estate industry. Our services, designed to help clients shape their vision and accomplish their goals, have allowed us to successfully achieve \$3 Billion in luxury residential real estate sales in the past decade alone, in a diversity of markets and economic climates.

DMB Realty Network works with premier Communities to create, market and sell some of the most coveted residential properties throughout the United States, Canada, Latin America and the Caribbean.

We provide 360° solutions for realizing revenue goals, including the expertise, the tools and the team; decades of success have given our team the breadth of strategic expertise and depth of tactical experience to lead Buyers to Great Places.

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