



DMB REALTY NETWORK™ LLC



*Since its founding, DMB Realty Network has earned international acclaim as the leader in affluent residential real estate marketing and sales; representing top-caliber communities such as Silverleaf and DC Ranch in Scottsdale, AZ; Santaluz near Rancho Santa Fe, CA; and Artesana Rosewood Residences® in San Miguel de Allende, Gto., Mexico.*

*Other standout communities DMB Realty Network has served include Capella™ Pedregal in Cabo San Lucas, BCS, Mexico, as well as Tehama, Clint Eastwood's community in Carmel, CA.*

## ANGELINA KIRKPATRICK Vice President of International Sales DMB Realty Network

Angelina manages all field resources for sales and marketing. She is instrumental in all of DMBRN's partner and development communications, building the sales team and connecting its performance to the sales goals of developer clients.

Angelina assesses the development projects of DMBRN clients – using her depth of understanding of buyer motivations to determine optimum pricing and project positioning. As the leader of the DMBRN international team, Angelina works closely with developer clients to adapt proven U.S. methodologies to projects throughout Latin America. She is able to factor in the community's locale and culture to ensure that all teams – sales, marketing and developer – implement effective luxury real estate sales and marketing programs that take into account the cultural intricacies and nuances of operating in each specific global market. Angelina also possesses a keen understanding of product and pricing techniques, working with the developer team to design a diversity of luxury residential real estate options that align with the target market while maintaining the developer's original vision.

In her work at DMBRN, Angelina is able to pull from her solid background in builder sales, where her responsibilities included everything from the inception of floor plans to the creation of comprehensive strategic sales and marketing plans. She brings more than 30 years of experience to table, having worked for both the Irvine Company and Warmington Homes in Southern California. She also owned and operated a sales and marketing firm, which honed her talents and abilities for managing veteran sales agents in upscale markets. She began working with members of the DMBRN team in 2003.

### About DMB Realty Network

DMB Realty Network is an international sales and marketing company specializing in providing solutions in the luxury residential real estate industry. Our services, designed to help clients shape their vision and accomplish their goals, have allowed us to successfully achieve \$3 Billion in luxury residential real estate sales in the past decade alone, in a diversity of markets and economic climates.

DMB Realty Network works with premier Communities to create, market and sell some of the most coveted residential properties throughout the United States, Canada, Latin America and the Caribbean.

We provide 360° solutions for realizing revenue goals, including the expertise, the tools and the team; decades of success have given our team the breadth of strategic expertise and depth of tactical experience to lead Buyers to Great Places.

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